



# ONSITE

## Engaging instruction. Relevant sales simulation.

New Velocity’s live onsite classes feature instructor-led education, relevant role-play exercises and activities designed to **motivate, educate and activate** your sales rep.

This means covering coursework spanning the entire sales process from prospecting to presenting, to closing and follow-up in one or two-day sessions.

### ONSITE IN THE RESEARCH TRIANGLE PARK AREA

For those in the local area or those looking to have their onsite training away from their offices, New Velocity provides training at one of North Carolina’s most prestigious gold courses — the Prestonwood Country Club. The location is available for free to New Velocity clients and features a comfortable and picturesque setting to motivate your sales team. Additionally, learners can enjoy terrific meals courtesy of Prestonwood’s award-winning culinary team.

After classes, participants can even take advantage of the club’s award-winning amenities, including 54-holes of golf, pristine tennis courts, world-class fitness center and massage services.

### ONSITE AT YOUR LOCATION

Don’t want to leave the comfort of your offices? Not a problem.

New Velocity’s award-winning trainers come to you to get your sales team fired up via role-play exercises and other fun activities. During select onsite classes, instructors even make live calls to your real prospects to demonstrate how our unique teaching methods work.



### KEY FEATURES

- One to two-day training
- Award-winning instruction
- Role-play exercises
- Gamification
- Real-time calling to prospects

